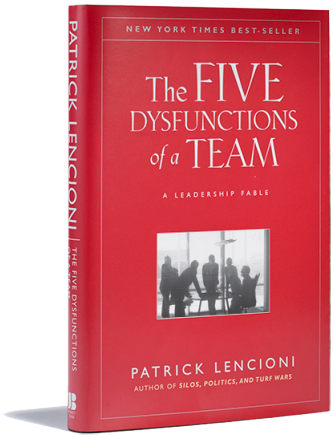
THE FIVE BEHAVIORS OF A COHESIVE TEAM™

From talented INDIVIDUALS to extraordinary TEAMS



The Five Behaviors of a Cohesive Team™ is a unique learning experience that prepares individuals for success in teams. *The New York Times* best-selling author Patrick Lencioni and the power of industry-leading workplace assessment tools come together in a breakthrough program proven to deliver business results.

- *Over 2.5 million copies sold*

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The single most untapped competitive advantage is teamwork.

To gain this advantage, teams must:

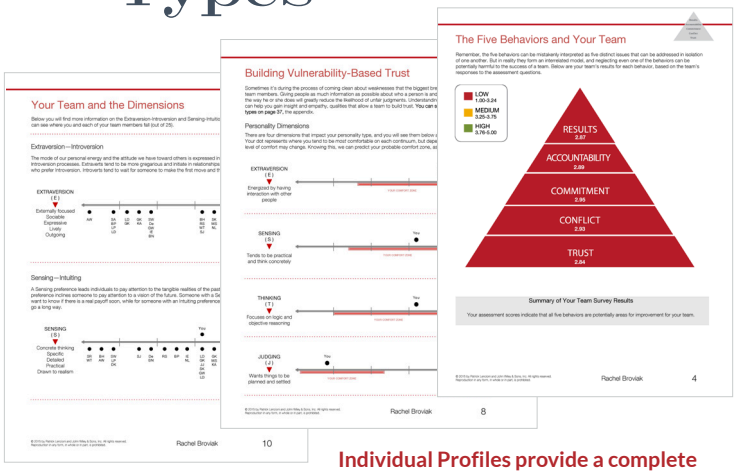
- **Trust** one another
- Engage in **Conflict** around ideas
- **Commit** to decisions
- Hold one another **Accountable**
- Focus on achieving collective **Results**

What does this program do?

This program helps improve team effectiveness and productivity in organizations that apply tools based on Carl Jung's theory of psychological types, like the MBTI® instrument[1], as their preferred indicator of behaviors and personality.

Teams will examine how they score on the key components of **Trust**, **Conflict**, **Commitment**, **Accountability**, and **Results**, as well as understand how each team member's unique personality style brings value to the team's overall success.

Powered by All Types™



Individual Profiles provide a complete picture for the individual and the team.

A productive, high-functioning team:

- Makes better, faster decisions
- Taps into the skills and opinions of all members
- Avoids wasting time and energy on politics, confusion and destructive conflict
- Avoids wasting time talking about the wrong issues and revisiting the same topics over and over again because of a lack of buy-in
- Creates a competitive advantage
- Is more fun to be on!

The program includes:

- Assessment: 3 sets of questions address the individual's personality, the team behaviors, and team culture
- Individual Profiles, Team Progress Reports, and one-on-one Comparison Reports
- Participant handouts, take-away cards and activities

[1] Myers-Briggs Type Indicator, Myers-Briggs, MBTI and MBTI Logo are trademarks or registered trademarks of the Myers & Briggs Foundation in the United States and other countries.

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