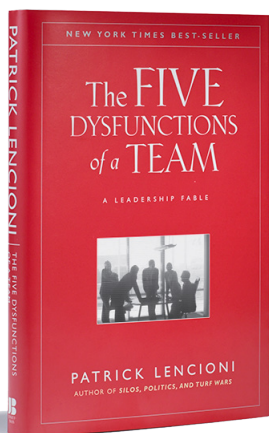


THE FIVE  
BEHAVIORS  
OF A COHESIVE  
TEAM®

From talented **INDIVIDUALS**  
to extraordinary **TEAMS**



**The Five Behaviors of a Cohesive Team®** is a unique learning experience that prepares individuals for success in teams. *The New York Times* best-selling author Patrick Lencioni and the power of industry-leading workplace assessment tools come together in a breakthrough program proven to deliver business results.

▶ *Over 2.5 million copies sold*

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## The single most untapped competitive advantage is teamwork.

To gain this advantage, teams must:

- ▶ Trust one another
- ▶ Engage in **Conflict** around ideas
- ▶ **Commit** to decisions
- ▶ Hold one another **Accountable**
- ▶ Focus on achieving collective **Results**

## What does this program do?

The program helps teams understand how they score on the key components of The Five Behaviors model: **Trust, Conflict, Commitment, Accountability, and Results**. Individual team members will learn about their own personality style and the styles of their team members—based on the Everything DiSC® model—and how their style contributes to the team's overall success.

## A productive, high-functioning team:

- ▶ Makes better, faster decisions
- ▶ Taps into the skills and opinions of all members
- ▶ Avoids wasting time and energy on politics, confusion and destructive conflict
- ▶ Avoids wasting time talking about the wrong issues and revisiting the same topics over and over again because of a lack of buy-in
- ▶ Creates a competitive advantage
- ▶ Is more fun to be on!

Powered by  
**EVERYTHING DiSC**  
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The collage shows three sample documents from the program. On the left is a 'Building Trust' handout with a small pyramid diagram. In the center is a 'Common Distractions' handout with a bar chart showing distractions like 'Lack of shared goals' and 'Lack of shared energy'. On the right is a 'Team Survey Results' report for 'Ganglia Khan', featuring a large pyramid diagram with scores for each level: RESULTS (2.3), ACCOUNTABILITY (2.3), COMMITMENT (2.3), CONFLICT (2.0), and TRUST (2.1). The report also includes a 'Public Discussion' section with two questions.

Individual Profiles provide a complete picture for the individual and the team.

## The program includes:

- ▶ Assessment: 3 sets of questions, full adaptive version of Everything DiSC, team survey, and team culture questions
- ▶ Individual Profiles, Team Progress Reports, and one-on-one Comparison Reports
- ▶ Participant handouts, take-away cards and activities

Are you ready to get started? Contact me for more information:



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