

THE MAXWELL METHOD OF COACHING

COACHING SKILLS FOR EXECUTIVES, MANAGERS, TEAM LEADERS & ENTREPRENEURS

"Good leadership isn't about advancing yourself. It is about advancing your team." –John C. Maxwell



Coaching is the art of influence that underpins leadership in the 21st century. If you cannot coach, you cannot lead. As you are working with people on your team, you will find that every one of them is different. As their leader, your ability to coach will help bring each person's individual skills, personalities and styles together so that you are all working as one unit. Learning to coach individuals to success is essential for every leader. The more successful the individual, the more successful the team and the organization.

Using the Maxwell Method of Coaching, a proven model for effectively coaching others to improve their results, I can facilitate the following programs for you and/or your team.



Coaching for Transformational Leadership [Keynote Presentation]

The quality of your leadership is determined by the quality of relationships you have with those you lead. During this presentation, I will lead you to and through an entirely different level of understanding of how to positively influence the people you lead to not only go way beyond their existing performance levels, but to go way beyond what they thought they were capable of.

Regardless of whether your title is a manager or a leader, or you run your own business, you are in the business of growing, developing and improving people. That makes you a leader more than a manager, and we will discuss why this matters today more than ever.

Coaching for Leaders Skills Transition [Six-Week Coach Training Program]

Coaching is fundamental to your success as a leader, employer, director or manager. This program will help you tap into your natural coaching abilities so you can help others live and work to their full potential. This interactive six-week program covers:

- Coaching Skills for Managers and Leaders
- Curiosity and the Power of Coaching Questions
- How to Instantly Build Rapport and Connect
- Being Present and Intentional Listening
- Observation, Demonstration and Participation in a Live Coaching Experience



360-Degree Coaching Experience

Through observational learning and practical application, you will experience coaching from the perspective of every participant in the coaching conversation.

Learn the Proven Coaching Model that Works

Coaching is not telling or teaching. You will discover how to use a proven coaching model to help your clients, staff or team create their own results.

Interactive Sessions and Live Participation

To help you get the most from the workshop, two sessions are set aside so participants can take turns being the coach, the client and the observer.

Upon completion of this training, participants will receive a certificate.

TRANSFORMATIONAL LEADERSHIP: How to Maximize Your Influence with Those You Lead



COACHING FOR LEADERS SKILLS TRANSITION 6-WEEK WORKSHOP

Leading Others to Improve Their Results

The MAXWELL METHOD of COACHING

The 360-Degree Coaching Experience

Through observational learning and practical application, you will experience coaching from the perspective of every participant in the coaching conversation.

Learn the Proven Coaching Model that Works

Coaching is not telling or teaching. You will discover how to use a proven coaching model to help your clients, staff or team create their own results.

Interactive Sessions and Live Participation

To help you get the most from the workshop, two sessions are set aside so participants can take turns being the coach, the client and the observer.

Coaching Skills for Every Leader!

Coaching is fundamental to your success as a leader, employer, director or manager. This program will help you tap into your natural coaching abilities so you can help others live and work to their full potential. This six-week program covers:

- » Coaching Skills for Managers and Leaders
- » Curiosity and the Power of Coaching Questions
- » Practical Application #1: Live Coaching
- » How To Instantly Build Rapport and Connect
- » Being Present and Intentional Listening
- » Practical Application #2: Live Coaching

Upon completion of this training, participants will have the knowledge and skills to effectively use the Maxwell Method of Coaching to coach and influence those they lead.



Are you ready to equip your team with transformational leadership influence and coaching skills? Let's explore the possibilities together!



Developing the Leader Within You!

Coaching for Managers, Leaders & Business Owners [Half-Day Coach Training Workshop]



Lead Others to Success Through Coaching. Discover powerful skills to dramatically improve your ability to influence those you lead to greater results in their business and personal lives. This workshop will equip you with both the knowledge and the skills to:

- Learn the skill of coaching to build better relationships with those you lead.
- Coach others to success - rather than tell them what to do.
- Empower others to sharpen their ability to solve problems and achieve results.

Upon completion of this training, participants will receive a certificate.