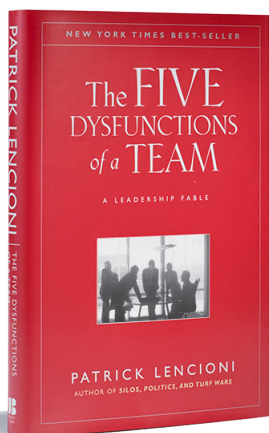


THE FIVE
BEHAVIORS
OF A COHESIVE
TEAM®

From talented **INDIVIDUALS**
to extraordinary **TEAMS**



The Five Behaviors of a Cohesive Team® is a unique learning experience that prepares individuals for success in teams. *The New York Times* best-selling author Patrick Lencioni and the power of industry-leading workplace assessment tools come together in a breakthrough program proven to deliver business results.

▶ *Over 2.5 million copies sold*

WILEY



The single most untapped competitive advantage is teamwork.

To gain this advantage, teams must:

- ▶ Trust one another
- ▶ Engage in **Conflict** around ideas
- ▶ Commit to decisions
- ▶ Hold one another **Accountable**
- ▶ Focus on achieving collective **Results**

What does this program do?

The program helps teams understand how they score on the key components of The Five Behaviors model: **Trust, Conflict, Commitment, Accountability, and Results**. Individual team members will learn about their own personality style and the styles of their team members—based on the Everything DiSC® model—and how their style contributes to the team's overall success.

A productive, high-functioning team:

- ▶ Makes better, faster decisions
- ▶ Taps into the skills and opinions of all members
- ▶ Avoids wasting time and energy on politics, confusion and destructive conflict
- ▶ Avoids wasting time talking about the wrong issues and revisiting the same topics over and over again because of a lack of buy-in
- ▶ Creates a competitive advantage
- ▶ Is more fun to be on!

Powered by
EVERYTHING DiSC
 A Wiley Brand

The collage shows three sample pages from the program. The first page, 'The Five Behaviors And Your Team', features a pyramid diagram with scores for each level: RESULTS (2.3), ACCOUNTABILITY (2.3), COMMITMENT (2.5), CONFLICT (2.0), and TRUST (3.1). The second page, 'Building Trust', includes a 'Team Survey Results' table with columns for 'ALWAYS', 'SOMETIMES', and 'NEVER' and rows for various team behaviors. The third page, 'Common Distractions', lists distractions like 'Lack of shared goals' and 'Lack of time and energy' with corresponding bar charts and a 'Points of Discussion' section.

Individual Profiles provide a complete picture for the individual and the team.

The program includes:

- ▶ Assessment: 3 sets of questions, full adaptive version of Everything DiSC, team survey, and team culture questions
- ▶ Individual Profiles, Team Progress Reports, and one-on-one Comparison Reports
- ▶ Participant handouts, take-away cards and activities

Are you ready to get started? Contact me for more information:

The Lean Impact Group

ACHIEVE EXCELLENCE



A.J. Tozzi – President

Phone: 203-645-4714

Email: ajtozzi@leanimpactgroup.com

www.leanimpactgroup.com